

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

December 6, 2022 APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and finance of off-the-lot new vehicles and equipment through Bid No. 1114498, in the amount of \$230,380; and

WHEREAS, Funds have been budgeted for the purchase and finance of off-the-lot, new and used vehicles through Bid No. B-1560 in the amount of \$342,648; now therefore be it

Resolved, that off-the-lot new vehicles and equipment be purchased and financed for a five-year term in the amount of \$230,380 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, that off-the-lot, new and used vehicles be purchased and financed for a five-year term in the amount of \$342,648 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, that the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such vehicles have been or will be acquired before closing; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

1114498 Off-the-Lot New Vehicles and Equipment
Responsible Office: Department of Facilities Management --
Division of Maintenance and Operations

Awardee

Lindsay Ford, LLC, Wheaton, Maryland

\$230,380

12490	Mechanical On-call Large Projects Responsible Office: Department of Facilities Management—Division of Maintenance and Operations	
	<u>Awardee</u> M&M Welding and Fabricators, Mount Airy, Maryland	\$ 80,816
18SC-154-001	Prequalification of Coach Bus Contractors—Extension Responsible Office: Office of District Operations—Department of Materials Management	
	<u>Awardees</u> (See note on page 7) Academy Express, LLC, Hoboken, New Jersey Adventures by Dawn, LLC, Accokeek, Maryland Atlantic Coast Charters, Inc., Linthicum, Maryland Chesapeake Charter, Inc., Annapolis, Maryland Dillion's Bus Services, Inc., Hanover, Maryland Total	\$500,000
19CM-012-001	Football Equipment Reconditioning Responsible Office: Office of Well-Being, Learning, and Achievement—Athletics Unit	
	<u>Awardee</u> Riddell/All American Sports Corporation, Elyria, Ohio	\$156,000
B-1560	Off-the-Lot, New and Used Vehicles Responsible Office: Department of Facilities Management— Division of Maintenance and Operations	
	<u>Awardee</u> Criswell Chevrolet, Inc., Gaithersburg, Maryland	\$342,648
CBS-1920	Coach Bus Services—Extension Responsible Office: Office of District Operations— Department of Materials Management	
	<u>Awardee</u> Keller Transportation, Inc., Waldorf, Maryland	\$200,000
HSS000 00280	Food Service Integrated Software Responsible Office: Department of Materials Management— Division of Food and Nutrition Services	
	<u>Awardee</u> Heartland, Rochester, New York	\$ 91,620

JBO-703-19	Field Trip Transportation Services—Extension Responsible Office: Office of District Operations—Department of Materials Management	
	<u>Awardees</u> (See note on page 7) Paul D. Rill, Inc., Westminster, Maryland Rill's Bus Service, Inc., Westminster, Maryland Total	\$100,000
MO20- 47001- 20004332-1	Internet Service—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations	
	<u>Awardee</u> Atlantech Online, Inc., Silver Spring, Maryland	\$230,000
MO23- 47001- 230000617	Metro Ethernet Services Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations	
	<u>Awardee</u> Comcast Holdings Corporation, Philadelphia, Pennsylvania	\$200,000
4400009763	Chartered Bus Services—Extension Responsible Office: Office of District Operations—Department of Materials Management	
	<u>Awardee</u> Eyre Bus Service, Inc., Glenelg, Maryland	\$200,000
1143.5	Voluntary Defined Contribution Manager—Extension Responsible Office: Office of Finance—Division of Investments	
	<u>Awardee</u> Fidelity Investments, Boston, Massachusetts	\$ 0
4042.8	Boiler Supplies and Associated Materials—Extension Responsible Office: Department of Facilities Management— Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 7) Aireco, Timonium, Maryland Capp, Inc., Clifton Heights, Pennsylvania Noland Company, Manassas, Virginia Total	\$500,000

4112.7	Batteries—Extension Responsible Office: Office of District Operations—Department of Materials Management <u>Awardee</u> Daboter, Inc., Hollywood, Florida	\$ 50,000
4342.2	Investment Consultant Services—Extension Responsible Office: Office of Finance—Division of Investments <u>Awardee</u> NEPC, LLC, Boston, Massachusetts	\$360,000
4371.1	Utility Information Management System—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations <u>Awardee</u> Enel X North America, Inc., Boston, Massachusetts	\$178,800
4914.1	Structured Literacy Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs <u>Awardee</u> Institute for Multi-Sensory Education, LLC, Southfield, Missouri	\$ 47,920
4963.1	Maryland Diaper Bank—Extension Responsible Office: Office of School Support and Well-Being—Department of Student Engagement, Behavioral Health and Academics <u>Awardee</u> Maryland Diaper Bank, Saint Charles, Maryland (Local Affiliate: Silver Spring, Maryland)	\$100,000
4965.1	Developmental and Educational Soccer Program—Extension Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs <u>Awardee</u> Maryland Soccer Foundation, Inc., Boyds, Maryland	\$ 32,760

7050.11	Photographic Equipment and Supplies—Extension Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs	
	<u>Awardees</u>	
	B&H Foto & Electronics Corporation, New York, New York	\$106,158
	Service Photo Supply, Inc., Baltimore, Maryland	73,938
	W.B. Hunt Company, Inc., Melrose, Massachusetts	<u>10,567</u>
	Total	\$190,663
7102.6	Automotive Batteries—Extension Responsible Office: Office of District Operations—Department of Transportation	
	<u>Awardee</u>	
	The Best Battery Company, Inc., Baltimore, Maryland	\$130,000
7238.1	Document Cameras—Extension Responsible Office: Office of Strategic Initiatives— Department of Digital Innovation	
	<u>Awardee</u>	
	IPEVO, Inc., Pleasanton, California	\$100,000
7247.1	Articulate 360 Teams—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation	
	<u>Awardee</u>	
	Articulate Global, Inc., New York, New York	\$ 25,000
9063.13	Football Supplies and Equipment—Extension Responsible Office: Office of Well-Being, Learning, and Achievement—Athletics Unit	
	<u>Awardees</u>	
	All American Sports Corporation, North Ridgeville, Ohio	\$231,367
	Marty Gilman, Inc., Gilman, Connecticut	2,180
	Pyramid Paper Company, Inc., Tampa, Florida	15,265
	Varsity Brands Holding Company, Inc., Dallas, Texas	<u>26,188</u>
	Total	\$275,000

9099.6	Security and Public Address System Installation and Cabling at Various Locations—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations <u>Awardee</u> East West Telecommunications, Inc., * Gaithersburg, Maryland	\$800,000
9126.8	Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs and Replacements—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations <u>Awardees</u> (See note on page 7) ITW Food Equipment Group, LLC, Carol Stream, Illinois, (Local Affiliate: Baltimore, Maryland) Total Kitchen Care, Millersville, Maryland Weather Control, Inc., Lorton, Virginia Total	\$150,000
9201.6	Diploma and Certificate Covers—Extension Responsible Office: Office of Strategic Initiatives—Office of Shared Accountability <u>Awardee</u> Jostens, Inc., Minneapolis, Minnesota, (Local Affiliate: Chester, Maryland)	\$ 49,000
9397.7	Fire Alarm, Sprinkler Systems Inspections/Testing and Services/Repairs—Extension Responsible Office: Department of Facilities Management—Division of Sustainability and Compliance <u>Awardees</u> (See note on page 7) Anne Arundel Fire Inspection, Inc., Glen Burnie, Maryland DG Investment Intermediate Holdings 2, Inc., Schaumburg, Illinois, (Local Affiliate: Manassas, Virginia) Johnson Controls US Holdings, LLC, Milwaukee, Wisconsin, (Local Affiliate: Linthicum Heights, Maryland) Total	\$950,000

9449.2	Generators Inspection, Testing, Preventive Maintenance and Repair Services—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations <u>Awardees</u> (See note on page 7) Cummins, Inc., Columbus, Indiana, (Local Affiliate: Glen Burnie, Maryland) Kelly Generator & Equipment, Inc., Owings, Maryland Total	\$450,000
9655.4	On Call Electrical Services at Various Facilities—Extension Responsible Office: Department of Facilities Management—Division of Design and Construction <u>Awardees</u> (See note on page 7) Altimate Electric, Inc., Mount Airy, Maryland Amber Enterprises, Inc., * College Park, Maryland Lighting Maintenance, Inc.* Linthicum, Maryland Plexus Installations, Inc., * Baltimore, Maryland TEX/AM Construction Company, Inc., * Gaithersburg, Maryland Total	\$850,000
9706.4	Athletic Grass Field Maintenance at Various Locations—Extension Responsible Office: Office of Well-Being, Learning, and Achievement—Athletics Unit <u>Awardees</u> (See note on page 7) Andrew Hyman Maintenance, Boyds, Maryland BrightView Holdings, Inc., Atlanta, Georgia, (Local Affiliate: Rockville, Maryland E&E Maya Landscaping Sport Field Service, LLC, * Ashton, Maryland Game Day, Inc., * Chantilly, Virginia Greenskeeper Landscaping & Lawn Management, Inc., Fulton, Maryland Growing Solutions, LLC, White Marsh, Maryland Outdoor Home Services Holdings, LLC, Memphis, Tennessee, (Local Affiliate: Gaithersburg, Maryland) R.T. MacKenzie, Inc., Jessup, Maryland Total	\$ 50,000 300,000 50,000 200,000 25,000 75,000 25,000 25,000 \$750,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE \$8,320,607

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency data on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:amd

Attachment

Bid Activity Report
December 6, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
1114498	Off-the-Lot New Vehicles and Equipment	N/A Montgomery County Contract					
12490	Mechanical On-call Large Projects	N/A University of Maryland Contract					
18SC-154-001	Prequalification of Coach Bus Contractors—Extension	N/A Anne Arundel County Public Schools Contract					
19CM-012-001	Football Equipment Reconditioning	N/A Anne Arundel County Public Schools Contract					
B-1560	Off-the-Lot New Vehicles and Used Vehicles	N/A Baltimore County Contract					
CBS-1920	Coach Bus Services—Extension	N/A Charles County Public Schools Contract					
HSS00000280	Food Service Integrated Software	38	2	2	0	1	0
JBO-703-19	Field Trip Transportation Services—Extension	N/A Baltimore County Public Schools Contract					
MO20-47001-20004332-I	Internet Service—Extension	N/A					
MO23-47001-230000617	Metro Ethernet Services	N/A					
MO23-47002-230000625	Wireless Access Points (WAP)	N/A					
R220703	Facility Integration and Security System Services—Region 4	N/A OMNIA Partners Contract					
4400009763	Chartered Bus Services—Extension	N/A Fairfax County Contract					
1072.3	Master Lease	N/A					
1143.5	Voluntary Defined Contribution Manager—Extension	18	0	6	0	1	0
4042.8	Boiler Supplies and Associated Materials—Extension	28	2	5	0	3	0
4112.7	Batteries—Extension	43	17	11	5	1	0

Bid Activity Report
December 6, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4202.4	Water and Indoor Air Quality Industrial Hygiene Services at Various Locations—Extension	22	11	8	3	4	2
4342.2	Investment Consultant Services—Extension	24	0	6	0	1	0
4371.1	Utility Information Management System—Extension	5	0	3	0	1	0
4914.1	Structured Literacy	N/A					
4963.1	Maryland Diaper Bank—Extension	N/A					
4965.1	Developmental and Educational Soccer Program—Extension	N/A					
7050.11	Photographic Equipment and Supplies—Extension	10	1	3	0	3	0
7102.6	Automotive Batteries—Extension	4	1	4	1	1	0
7141.5	Telecommunications and Network Wiring Installation and Integration, and Broadband Cable Network, and Installation of Internal and External IP Surveillance Cameras	25	1	8	1	6	1
7238.1	Document Cameras—Extension	N/A					
7247.1	Articulate 360 Teams—Extension	N/A					
9063.13	Football Supplies and Equipment—Extension	23	1	6	0	4	0
9099.6	Security and Public Address Systems Installation and Cabling at Various Locations—Extension	9	1	2	1	1	1
9115.12	Frozen Potatoes	15	1	2	0	1	0